IoT solutions for utilities

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IoT
Tele2 IoT makes IoT happen

The company of Tele2 Group, carrying the challenger spirit

A unique horizontal player and a trusted advisor in the IoT space

Tele2

Recognized in Gartner's Magic Quadrant for Managed M2M Services

Gartner

First global operator to launch Nokia Wing offering during MWC 2018

Nokia

200+
Experts

200+
Partners

500+
Partner operators

600+
Customers
Global energy transformation

The industry is undergoing a digital transformation. IoT connectivity is fundamental to meet new market challenges.
Emerging opportunity to capitalize on the data

Growing importance of connectivity

IoT adoption implies a need to cope with new interoperability and security challenges, in a fragmented market.
Advanced market requirements for Smart Metering and a new generation of sensors and devices
Extended requirements on the next generation Grid and Smart Meters

Utilities look much further than the regulatory requirements

Today there is an important trend towards 3GPP/LPWA, which becomes more and more attractive, to avoid vendor lock-in.
Single-source worldwide connectivity

Tele2 IoT Core
Creating a new paradigm for global IoT connectivity management

- Global Connectivity for a wide range of applications
- Reduce time to market for your IoT deployment
- Optimize your connectivity sourcing strategy
Case study:
Large Pan-European Utility company

Various connectivity providers & technologies

- Optimized connectivity cost
- No lock-in effect (local wholesale)

Number of IoT use cases

- Single platform for any future services

Lack of overview over connectivity quality

- Unified operations overview across operators
Case study:
Large Global Energy Infrastructure Provider

Fragmented global markets
Enter markets with various regulations (local break-out)

Switch to as-a-service economy
Single platform for any future services

Not possible to address the needs with single deal
Unique point of access for any connectivity related needs
With the growing demand on capabilities and intelligence of energy solutions, the importance of consolidating connectivity is a key competitive advantage.

With solutions like Tele2 IoT Core we can help energy companies:

- Avoid lock-in effects
- Optimize operations costs
- Enter new markets
that’s IoT
for now!